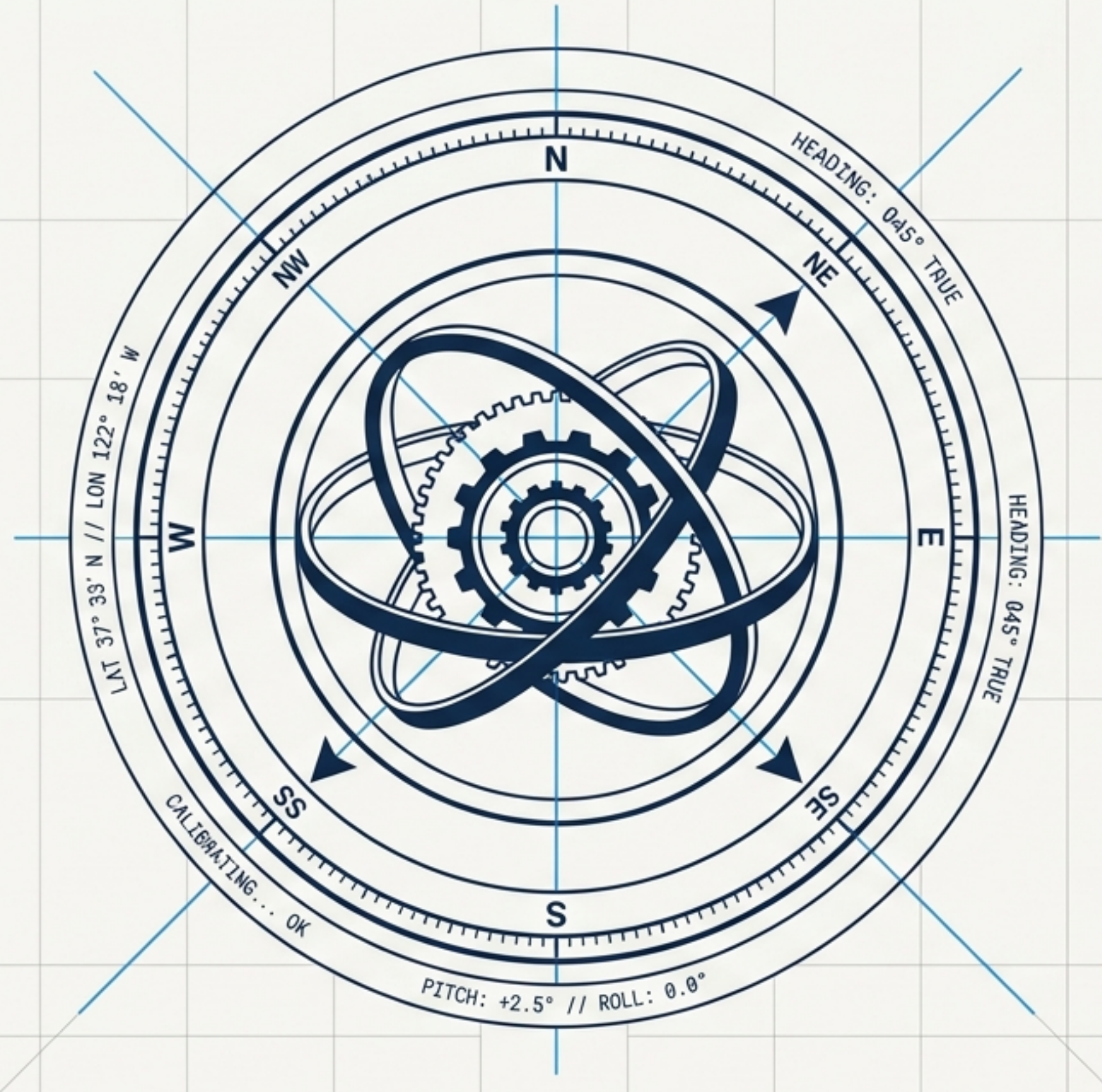
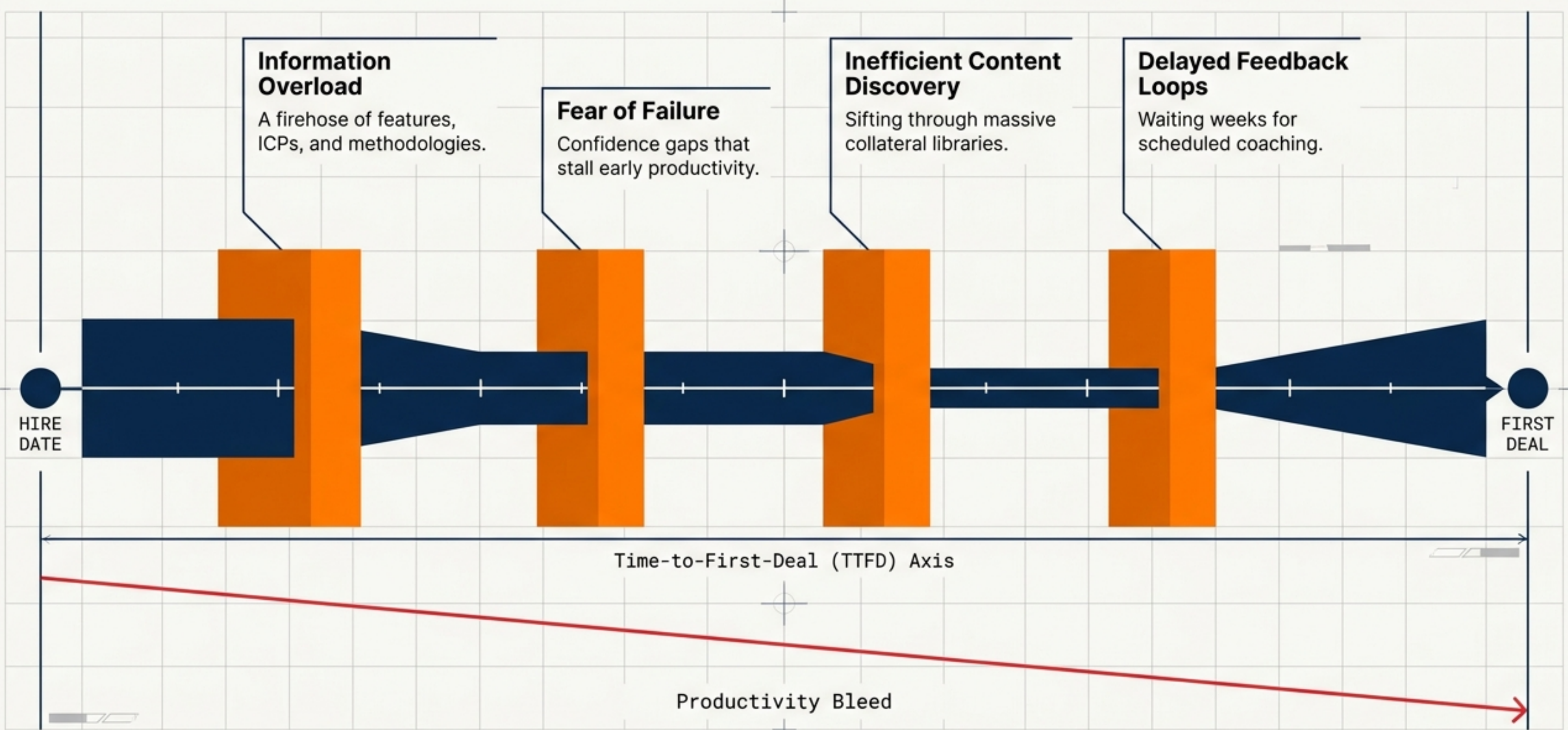




Accelerating Enterprise SDR Onboarding

Eradicating the Time-to-First-Deal Bottleneck via AI Copilots

The Bottleneck: Time-to-First-Deal



The Cost of Delay: Diagnostic Assessment

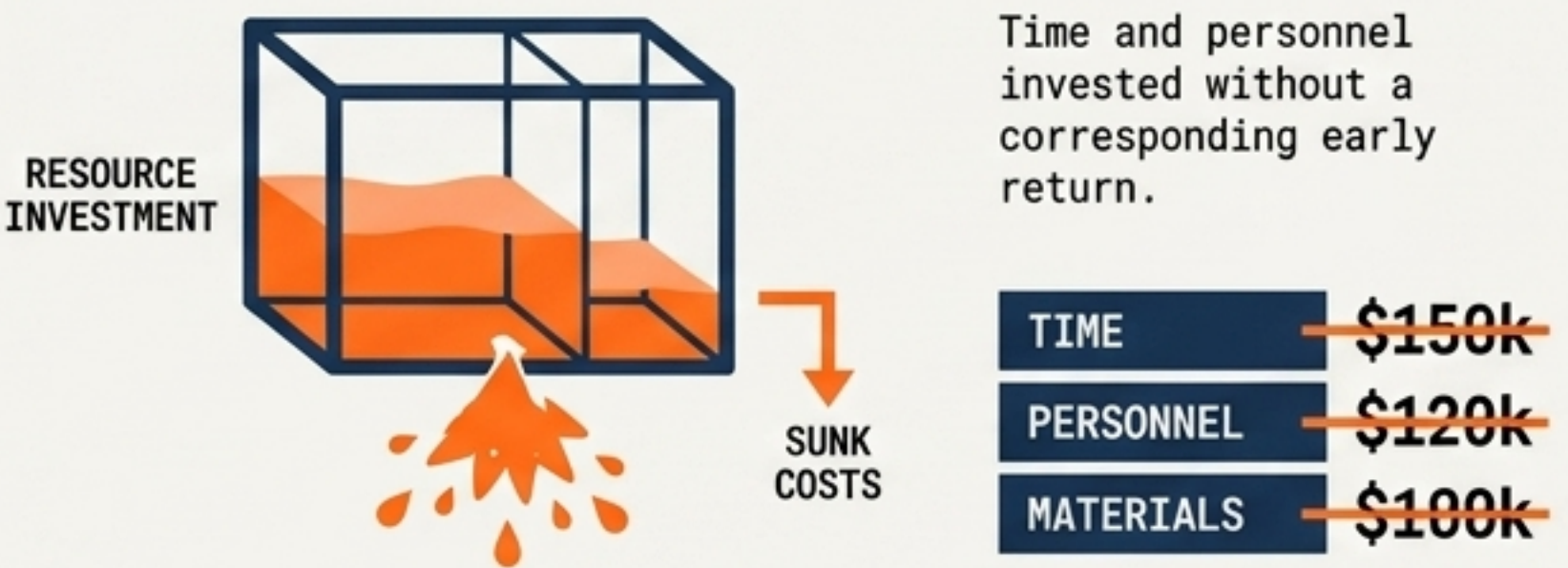
Lost Revenue Opportunities

Q1



Increased Training Costs

Q2



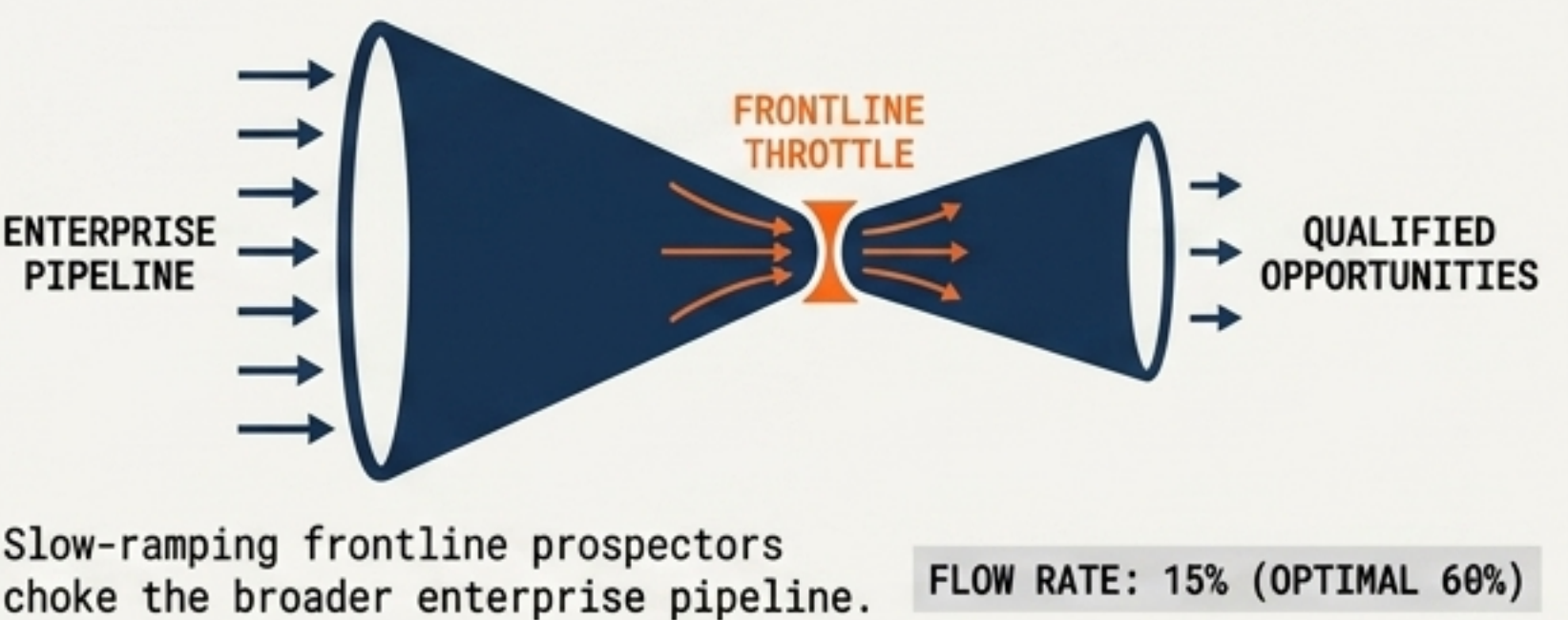
Higher SDR Turnover

Q3



Pipeline Stagnation

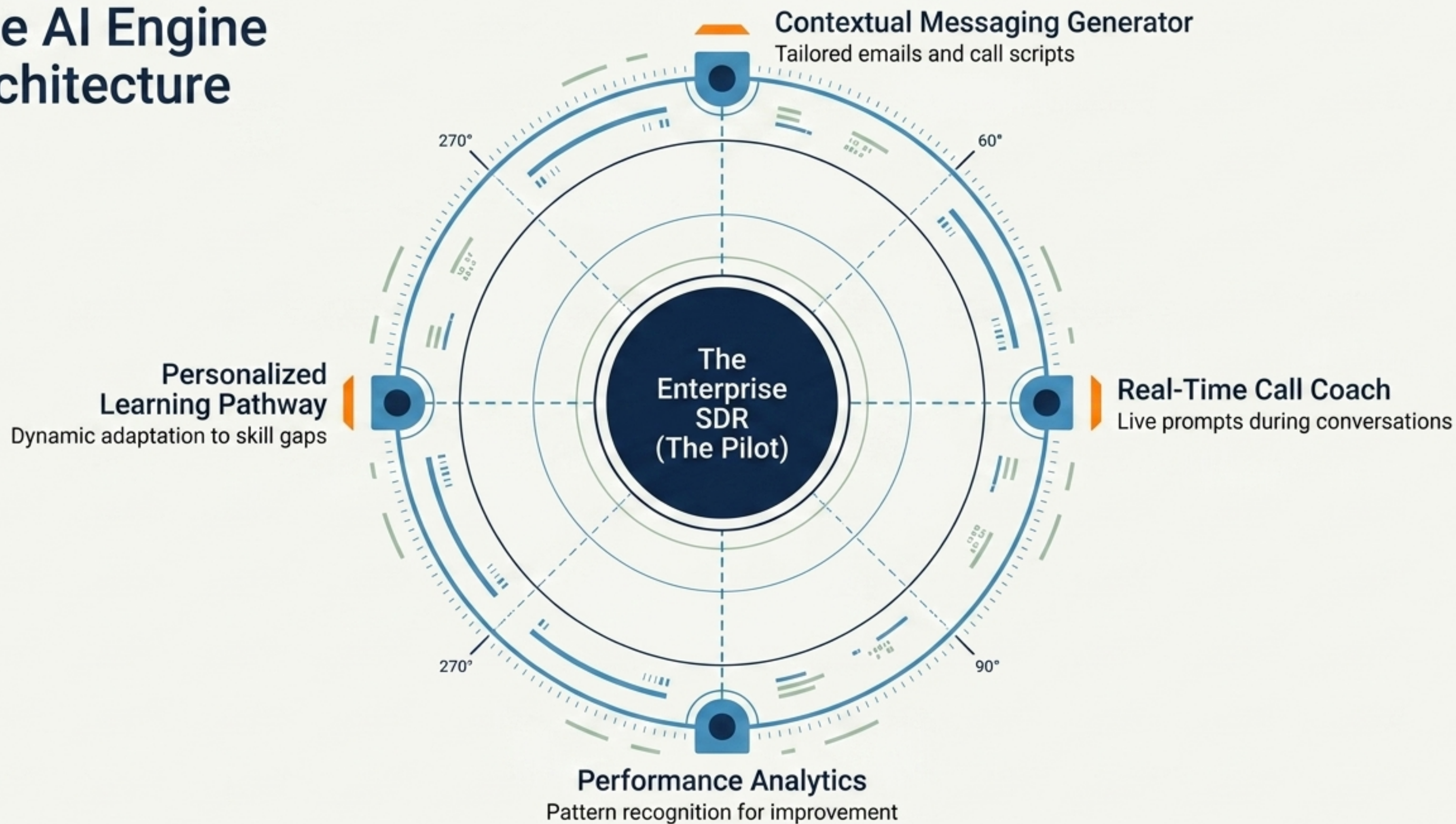
Q4



The Paradigm Shift

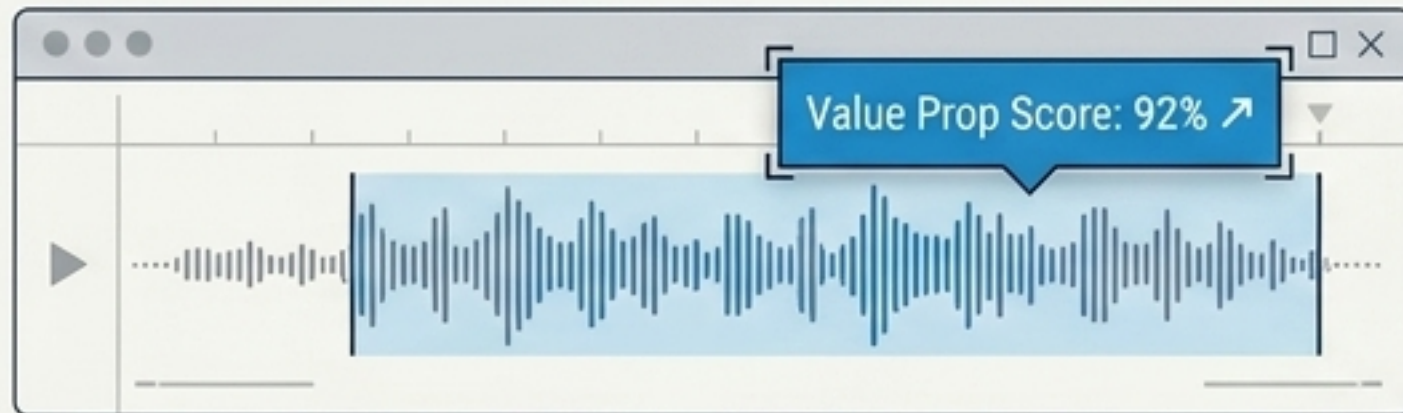
	Traditional Onboarding	AI Copilot Enablement
Feedback Speed	Scheduled performance reviews	✓ Automated, real-time feedback loops
Content Delivery	Sifting massive collateral libraries	✓ Instant, contextual recommendation engine
Messaging Strategy	Generic theory and templates	✓ Contextual, hyper-personalized outreach at scale
Coaching Model	Mentor dependency and delayed shadowing	✓ Always-on, live prompts and simulated scenarios

The AI Engine Architecture



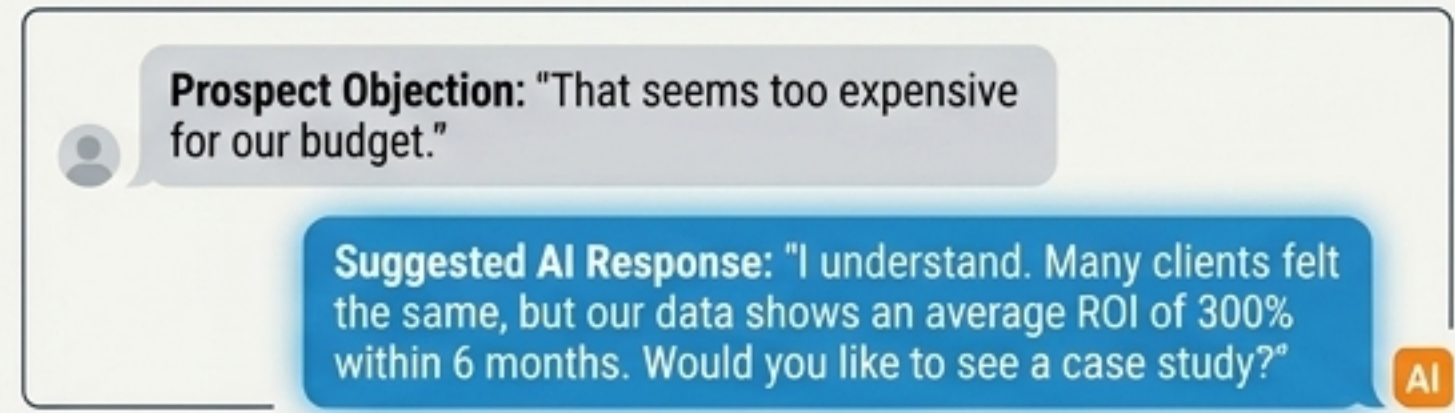
Accelerating Competency via AI Application

Pitch Refinement



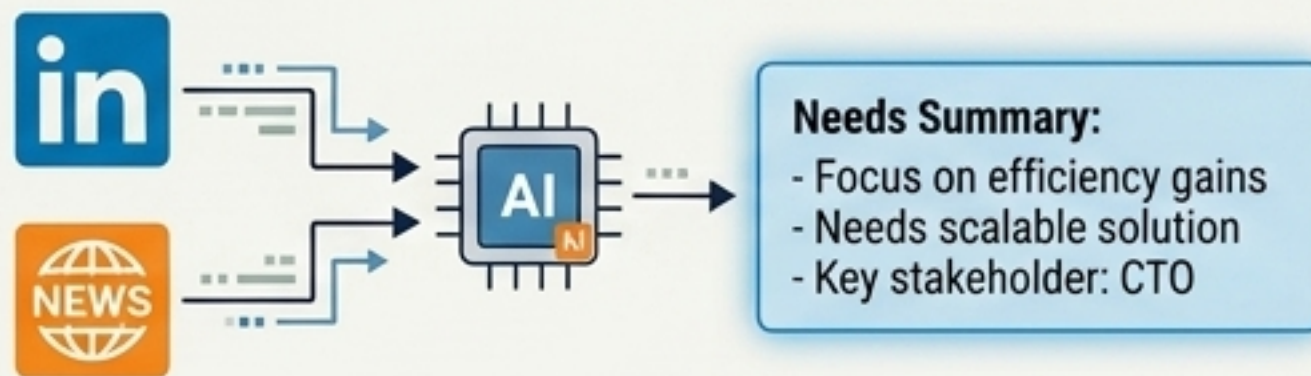
AI simulates pitch scenarios and provides immediate feedback on value propositions.

Objection Mastery



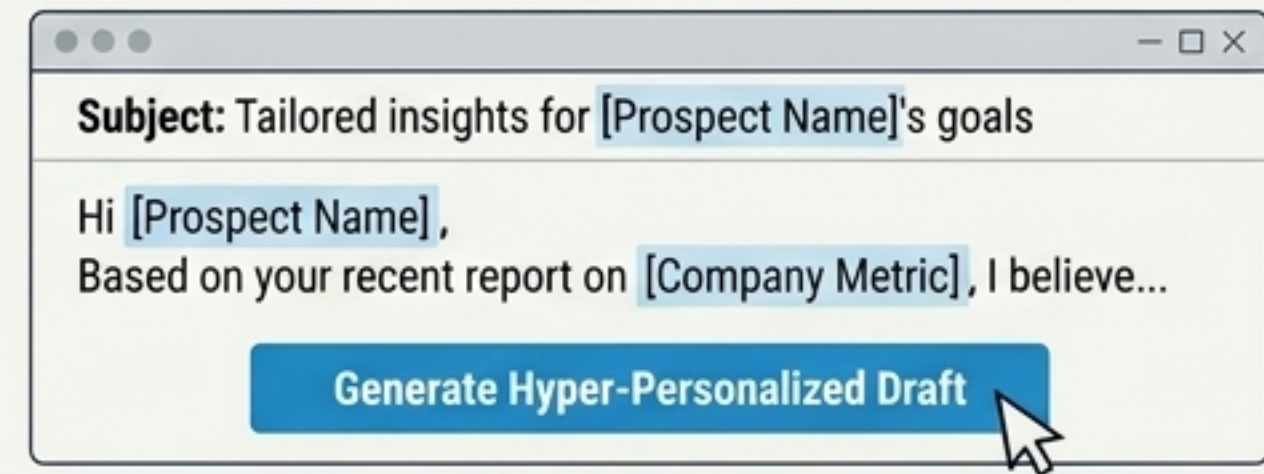
AI delivers real-time suggestions based on historical successful responses.

Prospect Research



Rapid synthesis of data into concise, actionable needs summaries.

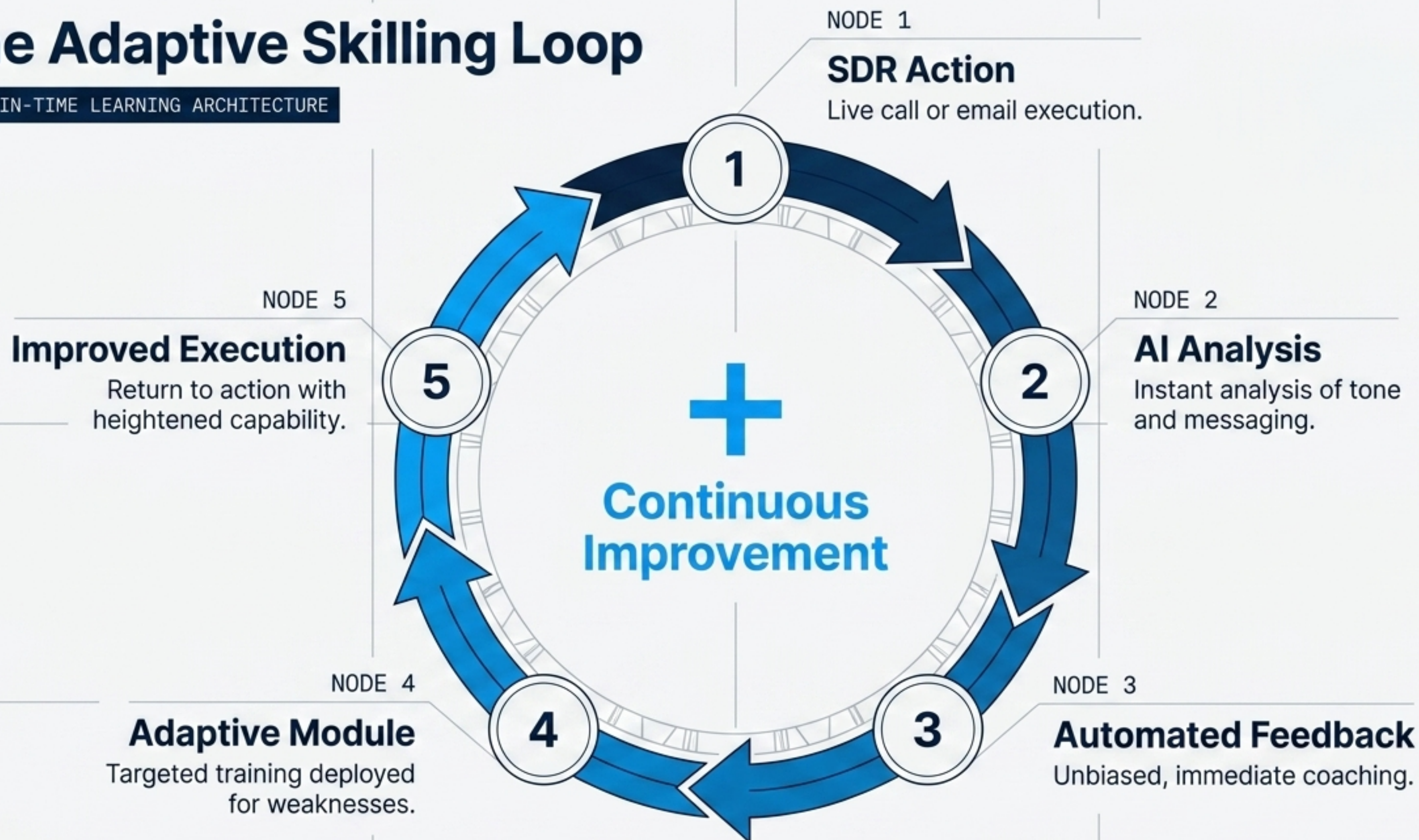
Outreach at Scale



Crafts highly personalized emails in minutes, driving engagement rates.

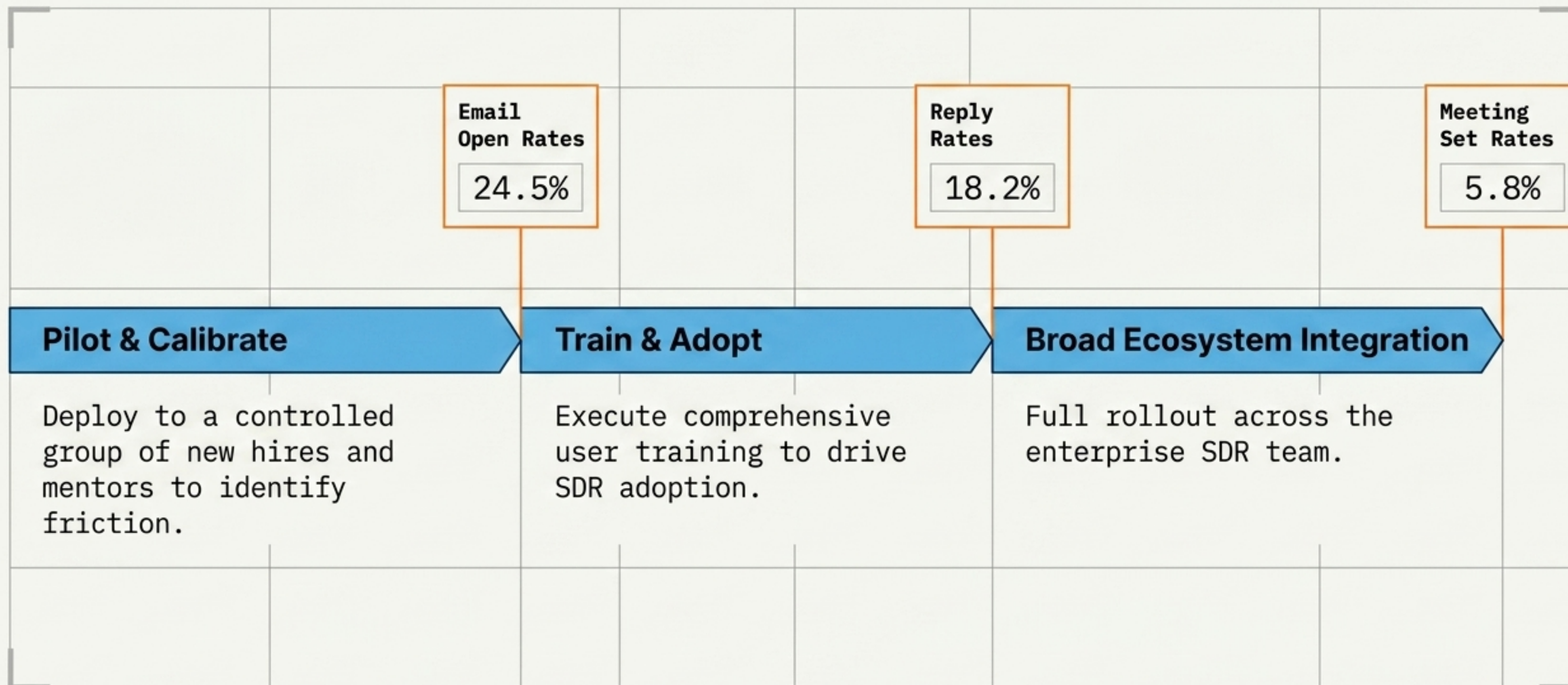
The Adaptive Skilling Loop

JUST-IN-TIME LEARNING ARCHITECTURE



Flightpath to Integration

SUCCESS METRICS MUST
EXCEED TTFD REDUCTION



Security & ROI Measurement

Data Security & Privacy



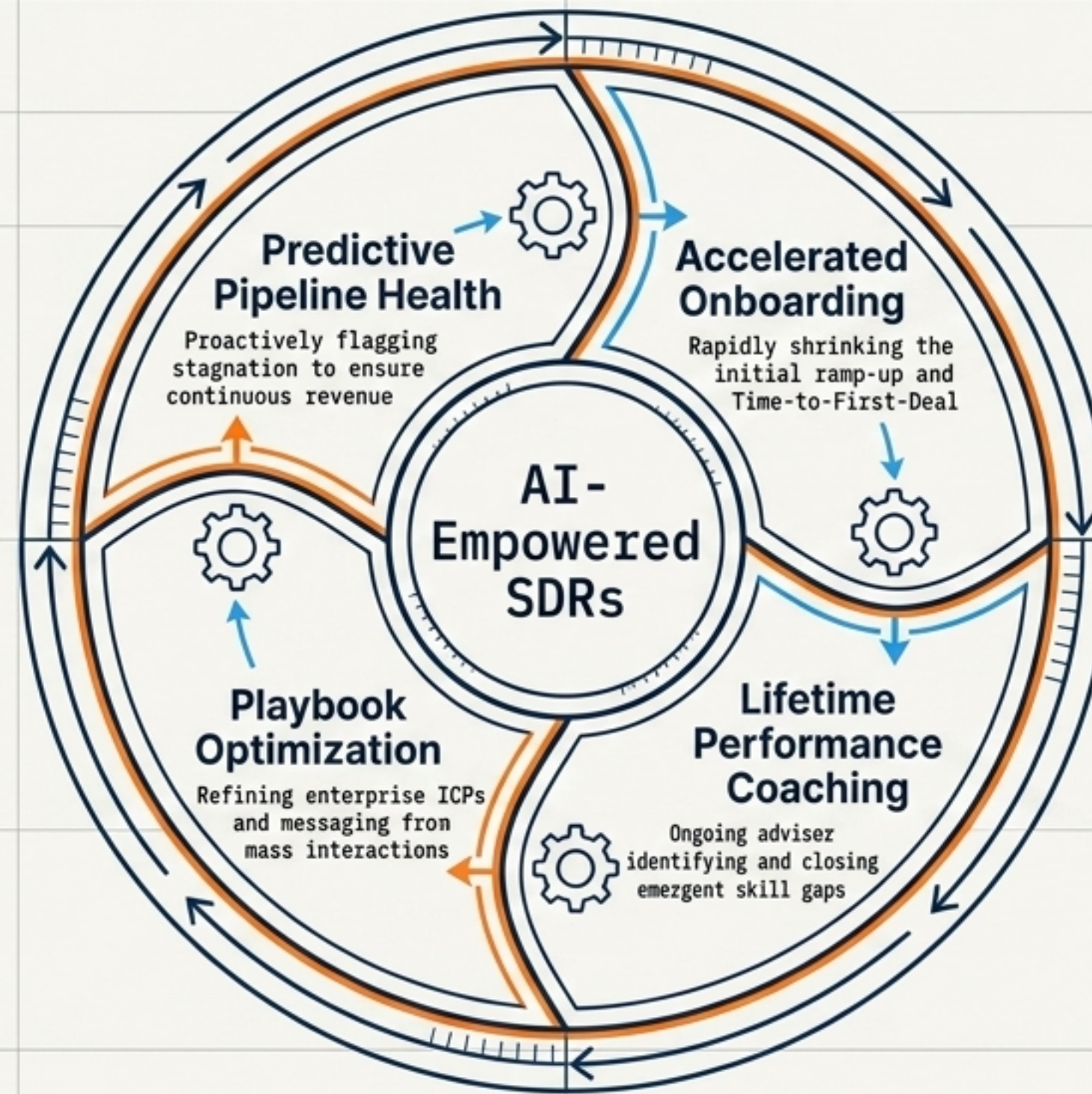
- **Regulatory Compliance**
Strict adherence to GDPR and CCPA frameworks.
- **Data Protection**
Robust encryption and anonymization of customer data.
- **SDR Transparency**
Clear communication on data utilization to build trust.

ROI Measurement



- **TTFD Tracking**
Quantifying the timetable from hire to first closed-won deal.
- **Productivity Gains**
Tracking personalized volume and meetings booked.
- **Iterative Refinement**
Feeding the algorithm new market data continuously.

The Sustained Growth Flywheel



Transforming onboarding from a one-time bottleneck into an infinite performance engine